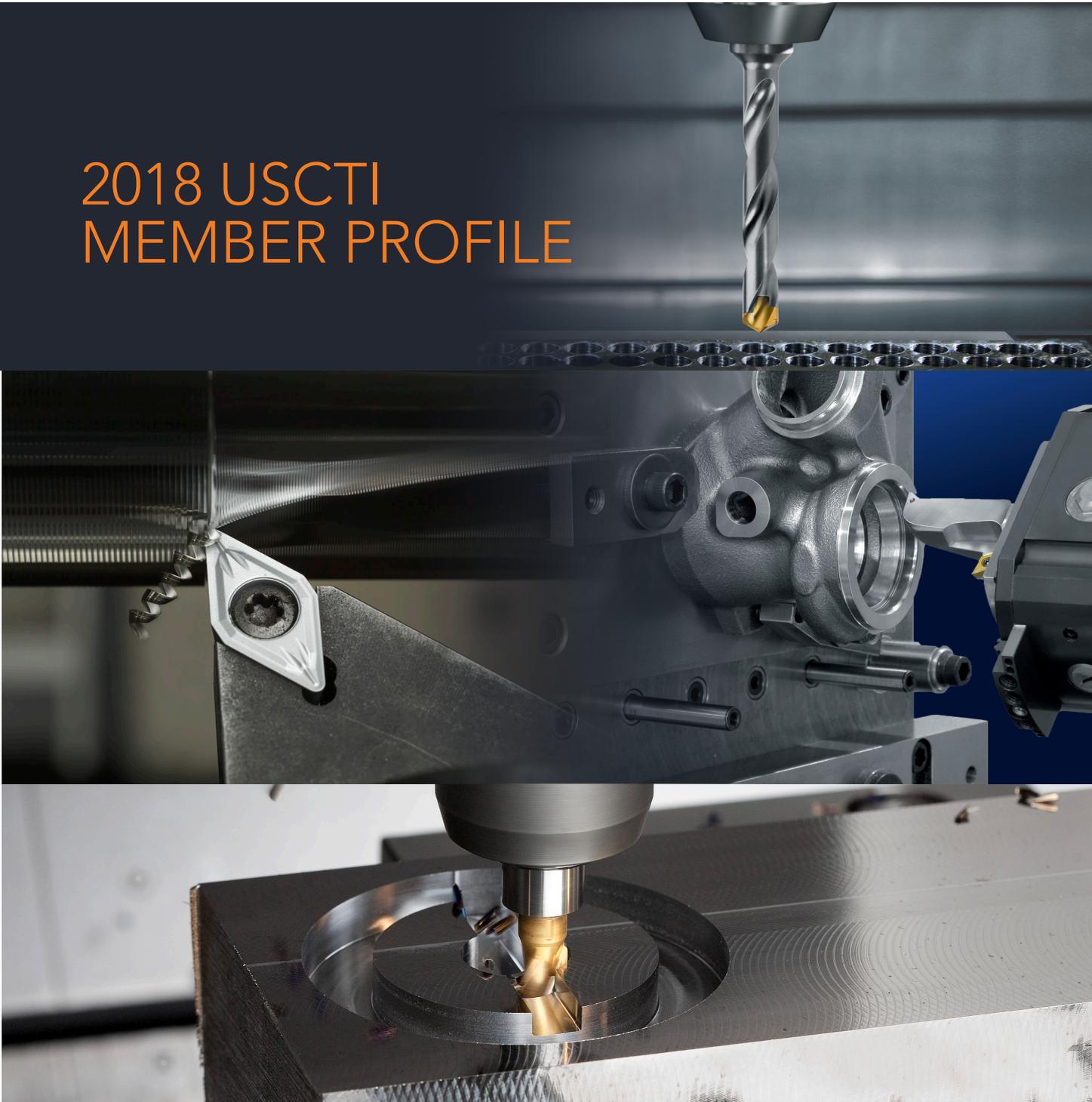




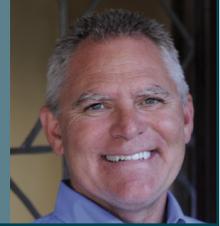
UNITED STATES CUTTING TOOL INSTITUTE
LEADING THE FUTURE OF THE CUTTING TOOL INDUSTRY

2018 USCTI MEMBER PROFILE



PRESIDENT'S MESSAGE

*Phil Kurtz
President*



The United States Cutting Tool Institute continues as the premier trade organization for cutting tool manufacturers in North America. Our diversified membership offers great insight into common challenges facing the industry today. Over the last two years USCTI has enhanced its statistics program, navigated new government regulations, and continues to develop programs to assist members with the ongoing task of hiring, onboarding, and training new team members. Among the committees providing members with the ability to be involved in the Institute, currently the Statistics, Education and Training, and Technical Committees are working hard to ensure members have access to market information, best practices to onboard and retain team members, and are staying current with industry standards.

For several years, USCTI and the Association for Manufacturing Technology (AMT) have been collaborating on a joint statistics report that offer a unique look at the market. USCTI statistics reports take a deeper dive into data broken down by product category. In addition, for those members who participate in USCTI's statistics program, they are provided access to a quarterly forecast and WebEx by IHS Markit. On Thursday, September 13, 2018, during IMTS, we are co-sponsoring a breakfast with AMT that is open to all current and prospective members and includes a presentation by IHS Markit on the most current forecast. Please contact the USCTI office to register and invite any other prospective members.

Attracting and retaining talented team members is a much larger challenge than it was 10 years ago and affects all of our members. We have had a number of presentations at our biannual meetings covering how to build our teams. The Education and Training Committee is currently working on a toolkit for our members to use to hire, onboard, and train employees.

Geometry is always changing and the Technical Committee continues to work with various industry standard organizations in a consulting role. It is not just geometries that have been changing, but also tool numbering programs that help identify tools and make it easier for our customers to order the tools they need. Our Technical Committee keeps all of our members up to date.

It seems that there are always new government regulations and/or tariffs that affect the cutting tool manufacturing industry. The Section 232 tariffs had left many members very concerned and unclear on their course of action. While the federal government rules were clear that each company has to file on their own behalf, USCTI members worked together to uncover information to assist members with the process. California announced changes to the labeling requirements under Prop 65, further adding to the burden of information required on packages. This is another situation where members work together.

Business is good and IMTS will be another success, I am sure. I look forward to seeing many of you there. Please be on the lookout for any potential new members and forward contact information to the USCTI office at uscti@uscti.com.

In addition, make sure you mark your calendar for the USCTI 2018 Fall meeting in Nashville, October 13-15.

I wish everyone a great summer!

Phil Kurtz

ABOUT USCTI

The United States Cutting Tool Institute (USCTI), formed in 1988, works to represent, promote, and expand the U.S. cutting tool industry and to promote the benefits of buying American-made cutting tools manufactured by its members. These promotions, in conjunction with your company's individual promotional efforts, serve to strengthen your business and the industry as a whole.

USCTI membership is structured and formed into a number of product-related divisions, each having its own technical focus/committee. Each division is open for member representation in accordance with the specific cutting tool products manufactured by their company. Currently, product divisions include the following:

Carbide Tooling	Substrate Materials	PCD & PCBN
Drill & Reamer	Surface Coating	All Other Tooling
Metal Cutting Saw Blades	Tap & Die	
Milling Cutter	Tool Holder	

Members also have opportunities to become involved in institute affairs through a network of general interest committees, such as Programs and Statistics. Division technical committees focus on specific product-related technical issues, such as the development and maintenance of product standards (national and international), and may involve designations of standard and special products; material specifications; testing; types, forms and sizes; geometry and terminology; specification development and maintenance; product information and training materials, etc.

If you are interested in membership, please contact the USCTI offices at 216-241-7333 or uscti@uscti.com.



USCTI MEMBERS

ALLIED MACHINE & ENG.

WWW.ALLIEDMACHINE.COM
 PRODUCT DIVISIONS: CT, DR, PC, TD, OT
 BOOTH #W431436



CRAIG TOOLS, INC.

WWW.CRAIGTOOLS.COM
 PRODUCT DIVISIONS: CT, DR, PC, OT



ALVORD-POLK, INC.

WWW.REAMERS.COM
 PRODUCT DIVISIONS: CT, DR
 BOOTH #W432151



DORMER PRAMET

WWW.DORMERPRAMET.COM
 PRODUCT DIVISIONS: CT, DR, MC, PC, TD, TH, OT
 BOOTH #W432432



AMAMCO TOOL & SUPPLY CO., INC.

WWW.AMAMCOTOOL.COM
 PRODUCT DIVISIONS: CT, DR, MC
 BOOTH #W431573



DURA-MILL, INC.

WWW.DURAMILL.COM
 PRODUCT DIVISION: CT



ARCH GLOBAL PRECISION

WWW.KEOCUTTERS.COM
 PRODUCT DIVISIONS: DR, MC, SC
 BOOTH #W431654



ELENCO CARBIDE TOOL CORP.

WWW.ELENCOCARBIDETOOL.COM
 PRODUCT DIVISIONS: CT, DR, MC



ATA TOOLS

WWW.ATATOOLS.COM
 PRODUCT DIVISION: CT
 BOOTH #W431591



EVEREDE TOOL CO.

WWW.EVEREDE.NET
 PRODUCT DIVISION: OT
 BOOTH #W432101



CEMECON, INC.

WWW.CEMECON.COM
 PRODUCT DIVISION: SC
 BOOTH #W431716



FRAISA USA, INC.

WWW.FRAISAUSA.COM
 PRODUCT DIVISIONS: CT, DR, MC, TD, TH



CERATIZIT USA

WWW.CERATIZIT.COM
 PRODUCT DIVISIONS: CT, MC, PC, TH, OT, SC, SM
 BOOTH #W432426



FSC CUTTING TOOL TECH.

WWW.FULLERTONTOOL.COM
 PRODUCT DIVISIONS: CT, DR, MC, PC
 BOOTH #W432296



CERATIZIT SACRAMENTO, LP (FORMERLY PROMAX TOOLS L.P.)

WWW.PROMAXTOOLS.COM
 PRODUCT DIVISIONS: CT, SC



FULLERTON TOOL COMPANY, INC.

WWW.FIVESTARCARBIDE.COM
 PRODUCT DIVISIONS: CT, DR, PC
 BOOTH #W432123



COUGAR CUTTING TOOLS, INC.

WWW.COUGARCT.COM
 PRODUCT DIVISIONS: CT, DR, MC



GREENFIELD INDUSTRIES, INC.

WWW.GFII.COM
 PRODUCT DIVISIONS: CT, DR, MC, TD, MS
 BOOTH #W431491



Product Division Key: CT = Carbide Tooling, DR = Drill & Reamer, MS = Metal Cutting Saw Blades, MC = Milling Cutter, PC = PCD & PCBN, SM = Substrate Materials, SC = Surface Coatings, TD = Tap & Die, TH = Tool Holder, OT = All Other Tooling

PLEASE STOP BY THE IMTS BOOTHS OF OUR MEMBERS WHO ARE EXHIBITING.*

**GREENLEE DIAMOND
TOOL COMPANY**



WWW.GREENLEEDIAMOND.COM
PRODUCT DIVISIONS: CT, DR, PC, OT
BOOTH #N237207

**KEO CUTTERS,
AN ARCH GLOBAL
PRECISION COMPANY**
WWW.KEOCUTTERS.COM
PRODUCT DIVISIONS: DR, MC, SC
BOOTH #W431654



GRIGGS STEEL CO.
WWW.HIGHSPEEDSTEEL.COM
PRODUCT DIVISION: SM



**KEO MILLING CUTTERS,
AN ARCH GLOBAL
PRECISION COMPANY**
WWW.KEOCUTTERS.COM
PRODUCT DIVISION: MC
BOOTH #W431654



GUHRING, INC.
WWW.GUHRING.COM
PRODUCT DIVISIONS: CT, DR, MC, PC, TD, TH, SC
BOOTH #W432324



KOMET OF AMERICA, INC.
WWW.KOMET.COM
PRODUCT DIVISIONS: CT, DR, MC, PC, TH
BOOTH #W432426



GWS TOOL GROUP
WWW.GWSCHULTZ.COM
PRODUCT DIVISIONS: CT, DR, MC, OT
BOOTH #W432480



**KYOCERA HARDCOATING
TECHNOLOGIES, LTD.**
WWW.HARDCOATINGTECH.COM
PRODUCT DIVISION: SC
BOOTH #W432130



HARVEY PERFORMANCE COMPANY
WWW.HARVEYPERFORMANCE.COM
PRODUCT DIVISION: CT



KYOCERA SGS PRECISION TOOL
WWW.KYOCERA-SGSTOOL.COM
PRODUCT DIVISIONS: CT, DR, MC, OT
BOOTH #W432217



INNOVATIVE CARBIDE, LLC
WWW.INNOVATIVECARBIDE.COM
PRODUCT DIVISION: CT



LEXINGTON CUTTER, INC.
WWW.LEXINGTONCUTTER.COM
PRODUCT DIVISIONS: CT, DR, MC



INTREPID TOOL INDUSTRIES
WWW.INTREPIDTOOL.COM
PRODUCT DIVISIONS: CT, DR, PC, OT
BOOTH #W432101



**LITTLE ROCK TOOLS, LLC,
AN ARCH GLOBAL
PRECISION COMPANY**
WWW.LRTI.NET
PRODUCT DIVISIONS: CT, DR



JARVIS CUTTING TOOLS, INC.
WWW.JARVISCUTTINGTOOLS.COM
PRODUCT DIVISIONS: CT, DR, TD
BOOTH #W431569



LMT USA, INC.
WWW.LMTUSA.COM
PRODUCT DIVISIONS: CT, DR, MC,
PC, TD, TH, OT



KENAMETAL INC.
WWW.KENAMETAL.COM
PRODUCT DIVISIONS: CT, DR, MC, PC, TD, TH, OT, SM
BOOTH #W431522



M.A. FORD MFG. CO., INC.
WWW.MAFORD.COM
PRODUCT DIVISIONS: CT, DR
BOOTH #W432374



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* Booth information as of June 30, 2018.

USCTI MEMBERS

MAPAL, INC.
WWW.MAPAL.US
PRODUCT DIVISIONS: CT, DR, MC, PC, TH
BOOTH #W431400



P.L. SCHMITT CARBIDE TOOLING LLC
WWW.PLSCT.COM
PRODUCT DIVISIONS: CT, MC



MASTERCUT TOOL CORP.
WWW.MASTERCUTTOOL.COM
PRODUCT DIVISIONS: CT, DR,
MC, OT, SC
BOOTH #W431245



REGAL CUTTING TOOLS
WWW.REGALCUTTINGTOOLS.COM
PRODUCT DIVISIONS: CT, DR, TD, SC
BOOTH #W432474



MELIN TOOL CO., INC.
WWW.ENDMILL.COM
PRODUCT DIVISIONS: CT, DR, MC, SC
BOOTH #W431364



**RICHARDS MICROTOOL,
AN ARCH GLOBAL
PRECISION COMPANY**
WWW.RICHARDSMICROTOOL.COM
PRODUCT DIVISIONS: CT, DR, MC, PC, OT



MICRO 100 TOOL CORP.
WWW.MICRO100.COM
PRODUCT DIVISIONS: CT, TH, OT
BOOTH #W432167



RITE-WAY INDUSTRIES, INC.
WWW.RICHARDSMICROTOOL.COM
PRODUCT DIVISIONS: CT, DR, MC, PC, OT



MIRACLE TOOLS AMERICA, LLC.
WWW.MIRACLEAMERICA.COM
PRODUCT DIVISIONS: SC, CT



ROBB-JACK CORP.
WWW.RITEWAYINDUSTRIES.COM
PRODUCT DIVISIONS: CT, DR, MC, PC, TH, SC



MONSTER TOOL COMPANY
WWW.MONSTERTOOL.COM
PRODUCT DIVISIONS: CT, DR



SANDVIK COROMANT
WWW.HARDMATERIALS.SANDVIK.COM
PRODUCT DIVISIONS: CT, DR, MC, PC, TH
BOOTH #W431510



NORTH AMERICAN TOOL CORP.
WWW.NATOOL.COM
PRODUCT DIVISIONS: CT, DR, MC,
TD, OT, MS



SANDVIK HYPERION
WWW.HYPERION.SANDVIK.COM
PRODUCT DIVISIONS: PC, SM, SC, OT
BOOTH #W431228



OERLIKON BALZERS USA, INC.
WWW.OERLIKON.COM/BALZERS/US
PRODUCT DIVISION: SC
BOOTH #W432275



SANDVIK, INC
WWW.SANDVIK.COM
PRODUCT DIVISIONS: CT, DR, MC, PC, SM, SC, TH, OT



OSG USA, INC.
WWW.OSGTOOL.COM
PRODUCT DIVISIONS: CT, DR, MC,
PC, TD, TH
BOOTH #W432080



SCIENTIFIC CUTTING TOOLS
WWW.SCT-USA.COM
PRODUCT DIVISIONS: CT, MC, PC, TH
BOOTH #W432013



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SECO TOOLS, INC.

WWW.SECOTOOLS.COM/US
 PRODUCT DIVISIONS: CT, DR, MC, PC, TH, OT
 BOOTH #W431564



**VOISARD TOOL, LLC,
 AN ARCH GLOBAL
 PRECISION COMPANY**

WWW.VOISARDTOOL.COM
 PRODUCT DIVISIONS: CT, DR



STAR CUTTER COMPANY

WWW.STARCUTTER.COM
 PRODUCT DIVISIONS: CT, DR, MC, SM
 BOOTH #W432258



WALTER USA, LLC

WWW.WALTER-TOOLS.COM/US
 PRODUCT DIVISIONS: CT, DR, MC, TD, TH



SUPERION, INC./ALLIED MACHINE & ENG.

WWW.ALLIEDMACHINE.COM
 PRODUCT DIVISIONS: CT, DR, PC, TD, OT
 BOOTH #W431436



WETMORE TOOL & ENG.

WWW.HPWETMORE.COM
 PRODUCT DIVISIONS: CT, DR



SWISS-TEK COATINGS, INC.

WWW.SWISS-TEKCOATINGS.COM
 PRODUCT DIVISION: SC



WHITNEY TOOL CO., INC.

WWW.WHITNEYTOOL.COM
 PRODUCT DIVISIONS: CT, MC
 BOOTH #W432175



TOOL ALLIANCE

WWW.TOOLALLIANCE.COM
 PRODUCT DIVISIONS: CT, DR, MC,
 OT, SC



WORLDWIDE SOLIDS LLC

WWW.WORLDWIDESOLIDS.COM
 PRODUCT DIVISIONS: PC, SC



**ULTRA-DEX USA,
 AN ARCH GLOBAL
 PRECISION COMPANY**

WWW.ULTRA-DEX.COM
 PRODUCT DIVISIONS: CT, DR, MC, PC, TH, OT



ULTRA-MET

WWW.ULTRA-MET.COM
 PRODUCT DIVISION: SM



U.S. TOOL GROUP

WWW.USTG.NET
 PRODUCT DIVISIONS: CT, DR, MC, TD



VARGUS USA

WWW.VARGUSUSA.COM
 PRODUCT DIVISIONS: CT, TH
 BOOTH #W432251



**Eggs & Data
 Breakfast**



McCormick Place | Room W-471
 Thursday, Sept. 13, 2018
 7:00 – 8:00 am

CTMR

Cutting Tool Market Report Breakfast
 brought to you by AMT & USCTI

Featuring guest speakers Tracy
 Lustyan, Managing Director,
Alliantgroup, on the Impact of
 Tax Reform, and Scott Hazelton,
 Senior Consultant, *IHS Markit*,
 presenting the Cutting Tool
 Market Forecast.

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* Booth information as of June 30, 2018.

USCTI hosts two Institute meetings a year, in the spring and in the fall. During these meetings, guest speakers provide information on relevant and timely topics, members have ample networking and social opportunities, and the program offers insights into the cutting tool industry.

UPCOMING INSTITUTE MEETINGS

2018 Fall Meeting

October 13-15, 2018
The Westin Nashville
Nashville, Tennessee



2019 Spring Meeting

World Cutting Tool Conference
June 26-29, 2019
Bavaria, Germany



THANK YOU TO OUR 2018 MEETING SPONSORS: *

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* Booth information as of June 30, 2018.

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LEADING THE FUTURE OF THE CUTTING TOOL INDUSTRY

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