

# NEWS RELEASE

The Cutting Tool Market Report



a joint statistical program  
AMT and USCTI

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## U.S. Cutting Tool Year To Date Consumption Up 2.6 Percent In July

July 2019 U.S. cutting tool consumption totaled \$198.4 million according to the U.S. Cutting Tool Institute (USCTI) and AMT – The Association For Manufacturing Technology. This total, as reported by companies participating in the Cutting Tool Market Report collaboration, was down 0.6 percent from June's \$199.7 million and down 1.3 percent when compared with the \$201.0 million reported for July 2018. With a year-to-date total of \$1.5 billion, 2019 is up 2.6 percent when compared with 2018.

These numbers and all data in this report are based on the totals reported by the companies participating in the CTMR program. The totals here represent the majority of the U.S. market for cutting tools.

According to Brad Lawton, Chairman of AMT's Cutting Tool Product Group, "While orders for production machines are down 12 percent, cutting tool shipments are still holding up in comparison to 2018 figures. The impending downturn in investment is expected to be short and shallow but it is still likely to yield a couple of tough quarters for cutting tool manufacturers."

"As expected based on trends in the Gardner Business Index, cutting tool orders continued to contract on a month-over-month basis in July. Year-over-year, cutting tool orders will likely start contracting in the fourth quarter of 2019. However, the likely contraction does not appear to be anything out of the ordinary for the industry. My current expectation is that the International Manufacturing Technology Show (IMTS)\*, as it typically does, will mark the bottom of this downturn and orders will improve from there," said Steve Kline Jr., Chief Data Officer at Gardner Business Media.

"The Purchasing Managers' Index dip below 50 in July suggests that the year over year growth in cutting tools is likely to turn negative when August shipment levels are published. Still, some industries demand for

(more)

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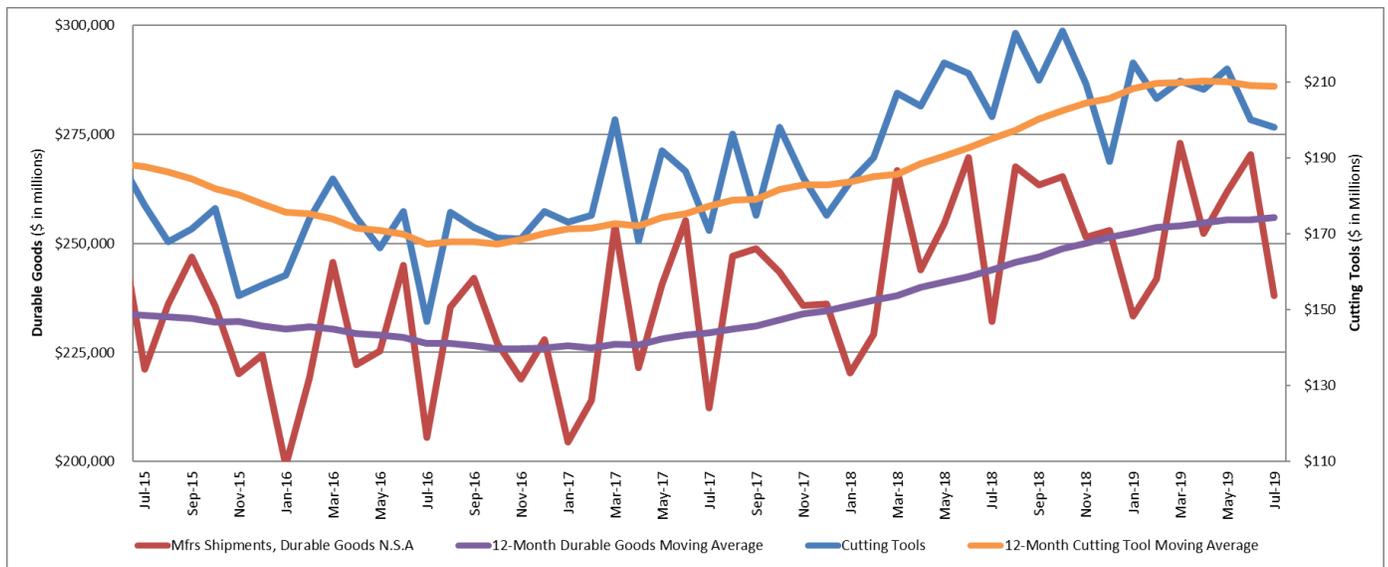
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cutting tools continues to expand as cautiousness shifted production downstream deeper into the supply chain or into contract machine shops,” said Dave Burns, President of Global Business Advisory Services, LLC..

The Cutting Tool Market Report is jointly compiled by AMT and USCTI, two trade associations representing the development, production and distribution of cutting tool technology and products. It provides a monthly statement on U.S. manufacturers’ consumption of the primary consumable in the manufacturing process – the cutting tool. Analysis of cutting tool consumption is a leading indicator of both upturns and downturns in U.S. manufacturing activity, as it is a true measure of actual production levels.

Historical data for the Cutting Tool Market Report is available dating back to January 2012. This collaboration of AMT and USCTI is the first step in the two associations working together to promote and support U.S.-based manufacturers of cutting tool technology.

The graph below includes the 12-month moving average for the durable goods shipments and cutting tool orders. These values are calculated by taking the average of the most recent 12 months and plotting them over time.

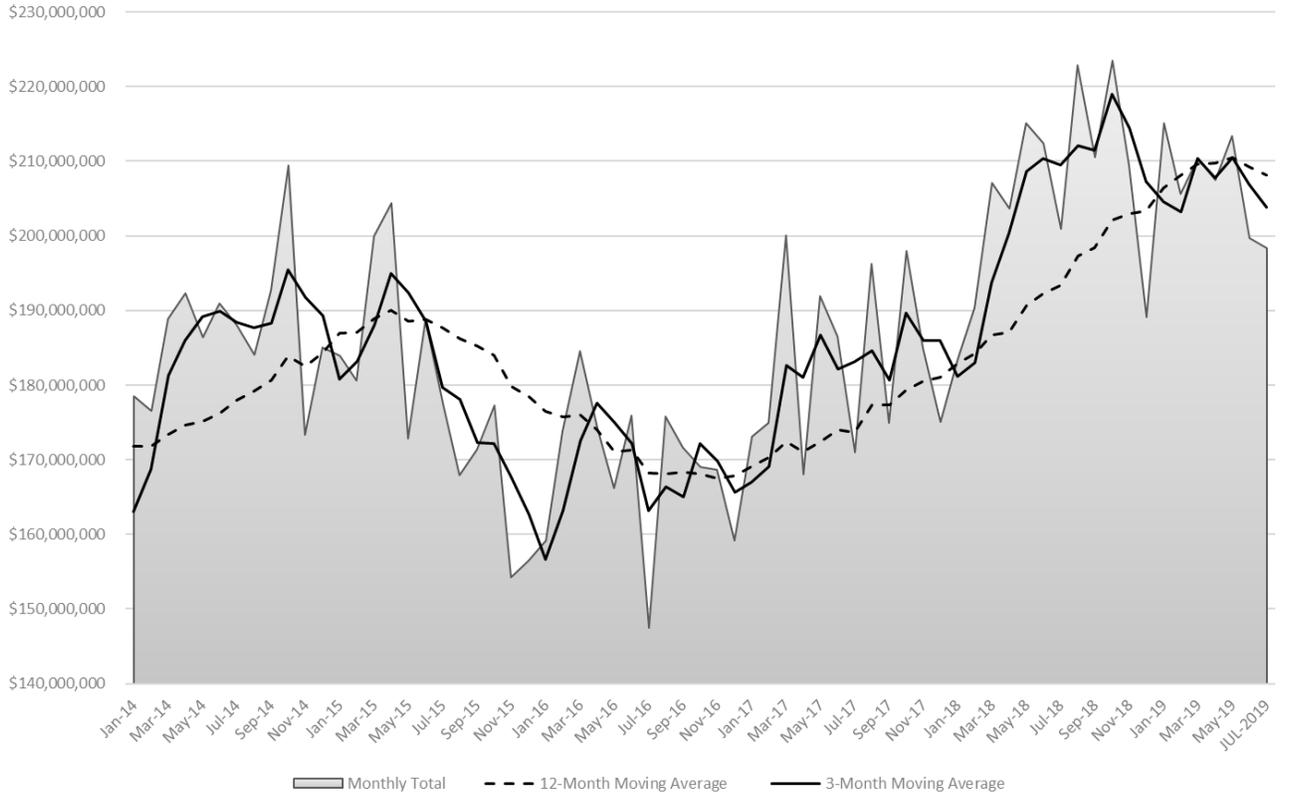


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# Monthly U.S. Cutting Tool Orders

January 2014 Through July 2019



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(CTMR data is also available at [www.AMTonline.org](http://www.AMTonline.org))  
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AMT – The Association For Manufacturing Technology represents U.S.-based builders and distributors of manufacturing technology – the advanced machinery, devices, and digital equipment that U.S. manufacturing relies on to be productive, innovative, and competitive. Located in McLean, VA, near the nation’s capital, AMT acts as the industry’s voice to speed the pace of innovation, increase global competitiveness and develop manufacturing’s advanced workforce of tomorrow. With extensive expertise in industry data and intelligence, as well as a full complement of international business operations, AMT offers its members an unparalleled level of support. AMT also produces IMTS – The International Manufacturing Technology Show, the premier manufacturing technology event in North America. The CTPG report is compiled by AMT and all data in the report is based on the totals of actual data reported by companies participating in the CTPG program.



The United States Cutting Tool Institute (USCTI) was formed in 1988 and resulted from a merger of two national associations representing the cutting tool manufacturing industry. The Institute works to represent, promote, and expand the U.S. cutting tool industry and to promote the benefits of buying American-made cutting tools manufactured by its members. Membership includes North American manufacturers and/or remanufacturers of cutting tools, as well as tool surface treatment providers. Members, which number over 70, belong to ten product divisions: Carbide Tooling, Drill & Reamer, Metal Cutting Saw Blades, Milling Cutter, Polycrystalline Diamond & Polycrystalline Cubic Born Nitride, Substrate Materials, Surface Coating, Tap & Die, Tool Holder and All Other Tooling. A wide range of activities include a comprehensive statistics program, human resources surveys, development of product specifications and standards, and semi-annual meetings to share ideas and receive information on key industry trends.

Note: June’s U.S. cutting tool consumption has been revised

\*IMTS will be held on September 14-19, 2020