

NEWS RELEASE

The Cutting Tool Market Report



a joint statistical program
AMT and USCTI

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U.S. Cutting Tool Consumption Up 13.4 Percent In January

January 2019 U.S. cutting tool consumption totaled \$208.27 million according to the U.S. Cutting Tool Institute (USCTI) and AMT – The Association For Manufacturing Technology. This total, as reported by companies participating in the Cutting Tool Market Report collaboration, was up 10.1 percent from December’s \$189.1 million and up 13.4 percent when compared with the \$183.6 million reported for January 2018.

These numbers and all data in this report are based on the totals reported by the companies participating in the CTMR program. The totals here represent the majority of the U.S. market for cutting tools.

“As the Cutting Tool Industry starts 2019, the review of 2018 shows a good growth of 13%. The reasonable question for all is, will 2019 continue to show the economic strength or will the forecasts come true with an end of year slowing? The Cutting Tool Industry has done well in spite of material cost increases, labor shortages and global trade unrest and we are poised to continue,” said Brad Lawton, Chairman of AMT’s Cutting Tool Product Group.

According to Eli Lustgarten, President of ESL Consultants, “Cutting tool consumption continued at high levels in January 2019 rising 13.4% Y/Y, in line with the 12.5% reported for calendar 2018. Demand is

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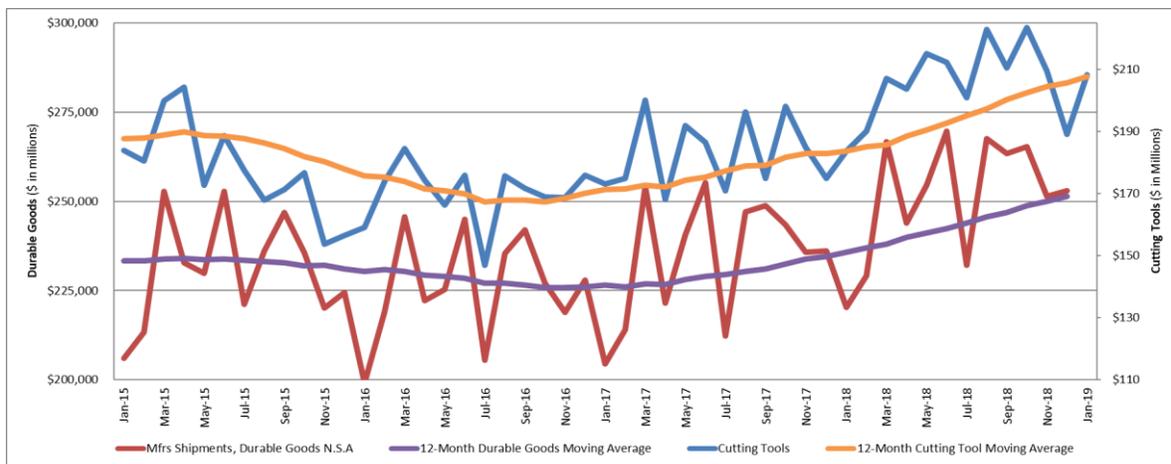
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consistent with recent Institute of Supply Management’s Purchasing Managers Index of 56.6 and 54.2 in January and February which suggests a moderating but firm manufacturing sector in the first half of 2019. However, storm clouds continue to be visible with automotive and housing demand slowing, volatile energy and commodity prices, ongoing trade tensions and the unfolding global economic slowdown particularly in China and the EU. Comparisons will get tougher as the year progresses with orders likely to trail shipments. This sets the stage for a slower second half of 2019 into 2020 without some positive economic stimulation.”

The Cutting Tool Market Report is jointly compiled by AMT and USCTI, two trade associations representing the development, production and distribution of cutting tool technology and products. It provides a monthly statement on U.S. manufacturers’ consumption of the primary consumable in the manufacturing process – the cutting tool. Analysis of cutting tool consumption is a leading indicator of both upturns and downturns in U.S. manufacturing activity, as it is a true measure of actual production levels.

Historical data for the Cutting Tool Market Report is available dating back to January 2012. This collaboration of AMT and USCTI is the first step in the two associations working together to promote and support U.S.-based manufacturers of cutting tool technology.

The graph below includes the 12-month moving average for the durable goods shipments and cutting tool orders. These values are calculated by taking the average of the most recent 12 months and plotting them over time.



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(CTMR data is also available at www.AMTonline.org.)
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AMT – The Association For Manufacturing Technology represents U.S.-based builders and distributors of manufacturing technology – the advanced machinery, devices, and digital equipment that U.S. manufacturing relies on to be productive, innovative, and competitive.

Located in McLean, VA, near the nation’s capital, AMT acts as the industry’s voice to speed the pace of innovation, increase global competitiveness and develop manufacturing’s advanced workforce of tomorrow. With extensive expertise in industry data and intelligence, as well as a full complement of international business operations, AMT offers its members an unparalleled level of support. AMT also produces IMTS – The International Manufacturing Technology Show, the premier manufacturing technology event in North America. The CTPG report is compiled by AMT and all data in the report is based on the totals of actual data reported by companies participating in the CTPG program.



The United States Cutting Tool Institute (USCTI) was formed in 1988 and resulted from a merger of two national associations representing the cutting tool manufacturing industry. The Institute works to represent, promote, and expand the U.S. cutting tool industry and to promote the benefits of buying American-

made cutting tools manufactured by its members. Membership includes North American manufacturers and/or remanufacturers of cutting tools, as well as tool surface treatment providers. Members, which number over 70, belong to ten product divisions: Carbide Tooling, Drill & Reamer, Metal Cutting Saw Blades, Milling Cutter, Polycrystalline Diamond & Polycrystalline Cubic Born Nitride, Substrate Materials, Surface Coating, Tap & Die, Tool Holder and All Other Tooling. A wide range of activities include a comprehensive statistics program, human resources surveys, development of product specifications and standards, and semi-annual meetings to share ideas and receive information on key industry trends.