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November 2021 US Cutting Tool Orders Up 11.4% from November 2020

McLean, Va., (January 13, 2022) – November 2021 U.S. cutting tool consumption totaled \$160.7 million, according to the U.S. Cutting Tool Institute (USCTI) and AMT – The Association For Manufacturing Technology. This total, as reported by companies participating in the Cutting Tool Market Report collaboration, was down 10.5% from October's \$179.6 million and up 11.4% when compared with the \$144.3 million reported for November 2020. With a year-to-date total of \$1.8 billion, 2021 is up 8.2% when compared to the same time period in 2020.

These numbers and all data in this report are based on the totals reported by the companies participating in the CTMR program. The totals here represent the majority of the U.S. market for cutting tools.

Cutting tool orders have been on an upward trend since hitting the bottom in August 2020 but has not seen a consistent month-to-month rise. “The uncertainty continues in our market as indicated by the data: one month increase and then one month decrease for the last six months,” said Brad Lawton, chairman of AMT’s Cutting Tool Product Group.

In a similar sentiment, Tom Haag, president at Kyocera SGS Precision Tool added, “The industry is clawing its way back to pre-pandemic activity, but it is not on a linear path, as each month brings new challenges. How will the Omicron variant affect industrial productivity? When will the microchip shortage in automotive production end?”

Despite concern over monthly fluctuations, the overall sentiment remains positive on the trajectory of the industry into 2022. Haag continued, “We are optimistic that 2022 will continue that progress in the industry, but full recovery is still in the distance.” Forecasting the industry would find a way around the present obstacles to growth, Lawton concluded, “We have been on these choppy waters before, and we will continue to make our way.”

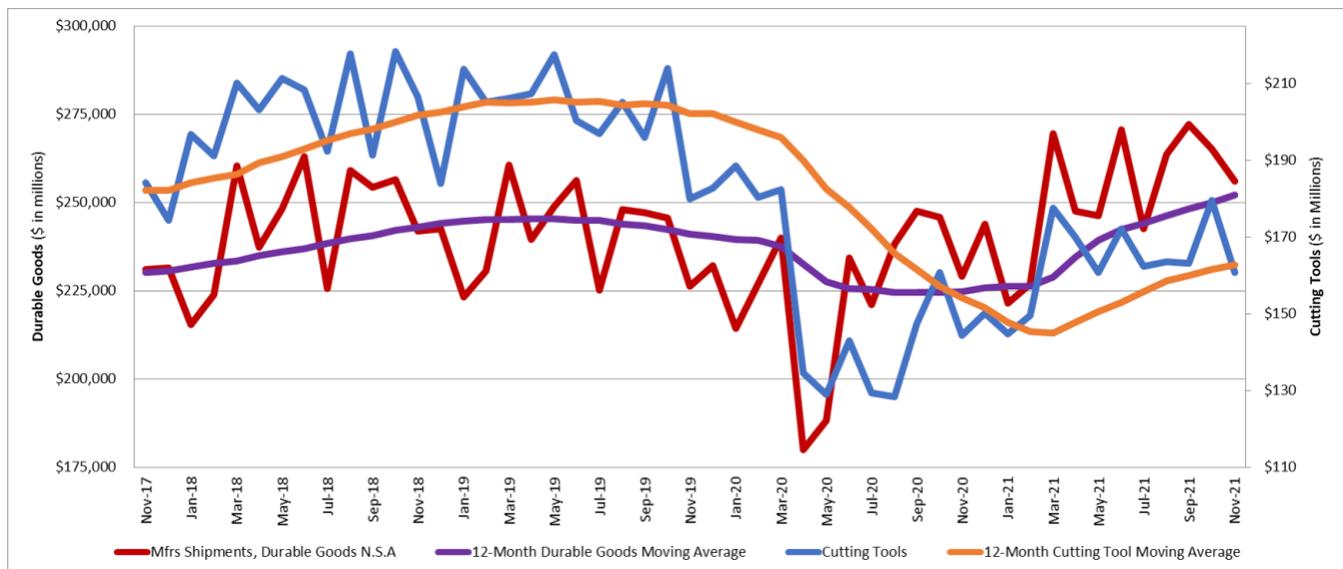
The Cutting Tool Market Report is jointly compiled by AMT and USCTI, two trade associations representing the development, production, and distribution of cutting tool technology and products. It provides a monthly statement on U.S. manufacturers’ consumption of the primary

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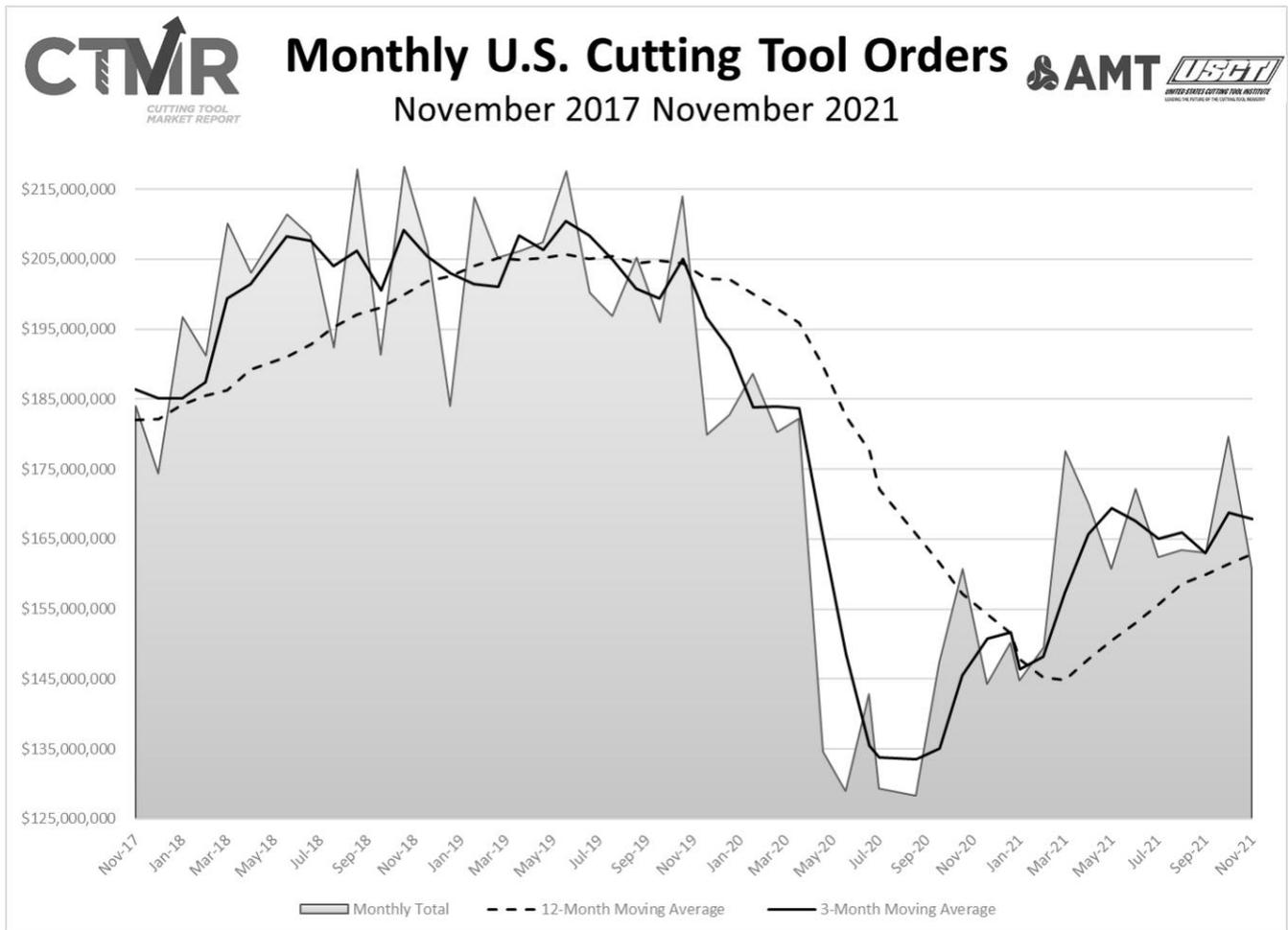
consumable in the manufacturing process – the cutting tool. Analysis of cutting tool consumption is a leading indicator of both upturns and downturns in U.S. manufacturing activity, as it is a true measure of actual production levels.

Historical data for the Cutting Tool Market Report is available dating back to January 2012. This collaboration of AMT and USCTI is the first step in the two associations working together to promote and support U.S.-based manufacturers of cutting tool technology.

The graph below includes the 12-month moving average for the durable goods shipments and cutting tool orders. These values are calculated by taking the average of the most recent 12 months and plotting them over time.



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AMT – The Association For Manufacturing Technology represents and promotes U.S.-based manufacturing technology and its members – those who design, build, sell, and service the continuously evolving technology that lies at the heart of manufacturing. Founded in 1902 and based in Virginia, the association specializes in providing targeted business assistance, extensive global support, and business intelligence systems and analysis. AMT is the voice that communicates the importance of policies and programs that encourage research and innovation, and the development of educational initiatives to create tomorrow’s Smartforce. AMT owns and manages IMTS – The International Manufacturing Technology Show, which is the premier manufacturing technology event in North America.



The United States Cutting Tool Institute (USCTI) was formed in 1988 and resulted from a merger of the two national associations representing the cutting tool manufacturing industry. USCTI works to represent, promote, and expand the U.S. cutting tool industry and to promote the benefits of buying American-made cutting tools manufactured by its members. The Institute recently expanded its by-laws to include any North American manufacturer and/or remanufacturer of cutting tools, as well as post-fabrication tool surface treatment providers. Members, which number over 80, belong to seven product divisions: Carbide Tooling, Drill & Reamer, Milling Cutter, PCD & PCBN, Tap & Die, Tool Holder and All Other Tooling. A wide range of activities includes a comprehensive statistics program, human resources surveys and forums, development of product specifications and standards, and semi-annual meetings to share ideas and receive information on key industry trends

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