

## US Cutting Tool Orders Totaled \$172.1 Million in September 2022, Bringing Year-to-Date Total to 7.6% Over 2021

McLean, Va. (November 7, 2022) – September 2022 U.S. cutting tool consumption totaled \$172.1 million, according to the U.S. Cutting Tool Institute (USCTI) and AMT – The Association For Manufacturing Technology. This total, as reported by companies participating in the Cutting Tool Market Report collaboration, was down 3.3% from August’s \$178.1 million and up 5.5% when compared with the \$163.1 million reported for September 2021. With a year-to-date total of \$1.6 billion, 2022 is up 7.6% when compared to the same time period in 2021.

These numbers and all data in this report are based on the totals reported by the companies participating in the CTMR program. The totals here represent the majority of the U.S. market for cutting tools.

“As we review September’s data and the YTD performance of the cutting tool industry, two questions come to mind,” commented Brad Lawton, chairman of the AMT Cutting Tool Product Group. “How much of the YTD dollar volume increase is due to inflation, and is the September decline the start of the forecasted recession? As the industry struggles to answer these questions and other business demands, the next few months will provide answers.”

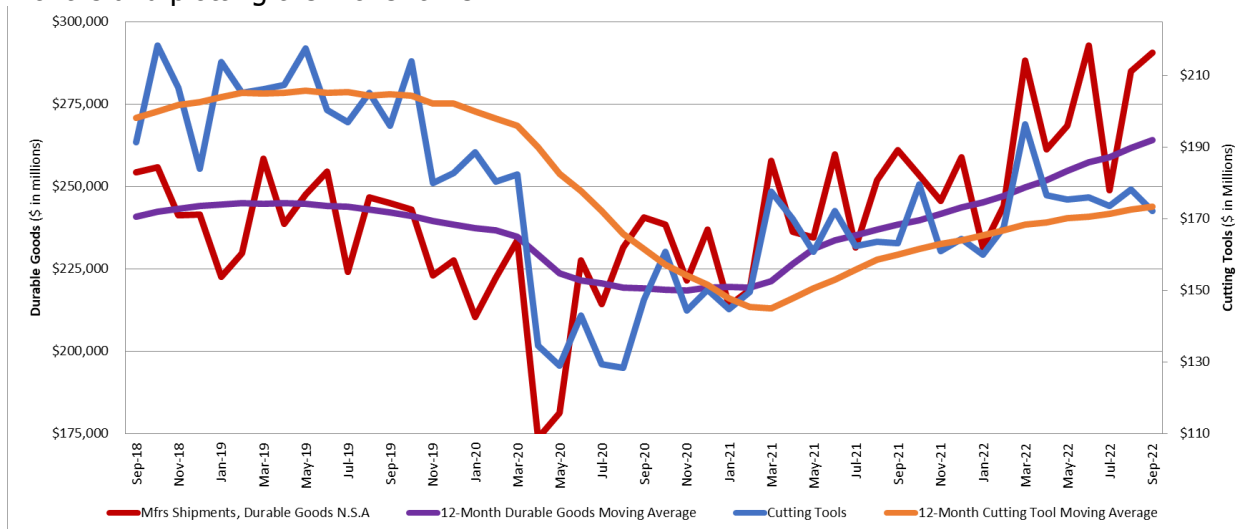
Bret Tayne, president of Everede Tool Company, spoke about inflation and interest rates. “The decline in cutting tools sales from August to September continues a trend we have seen over the past six months as the Federal Reserve raises interest rates in response to the surge in inflation.” Tayne continued and spoke more specifically about the cutting tool industry by stating, “Although September sales for the industry improved over September 2021, the trend for improvement year over year has been moderating as well. On a more positive note, raw material costs appear to be more stable in recent months, which should translate into lower inflation and a slower curve in interest rate increases.”

The Cutting Tool Market Report is jointly compiled by AMT and USCTI, two trade associations representing the development, production, and distribution of cutting tool technology and products. It provides a monthly statement on U.S. manufacturers’ consumption of the primary consumable in the manufacturing process – the cutting tool. Analysis of cutting tool consumption is a leading indicator of both upturns and downturns in U.S. manufacturing activity, as it is a true measure of actual production levels.

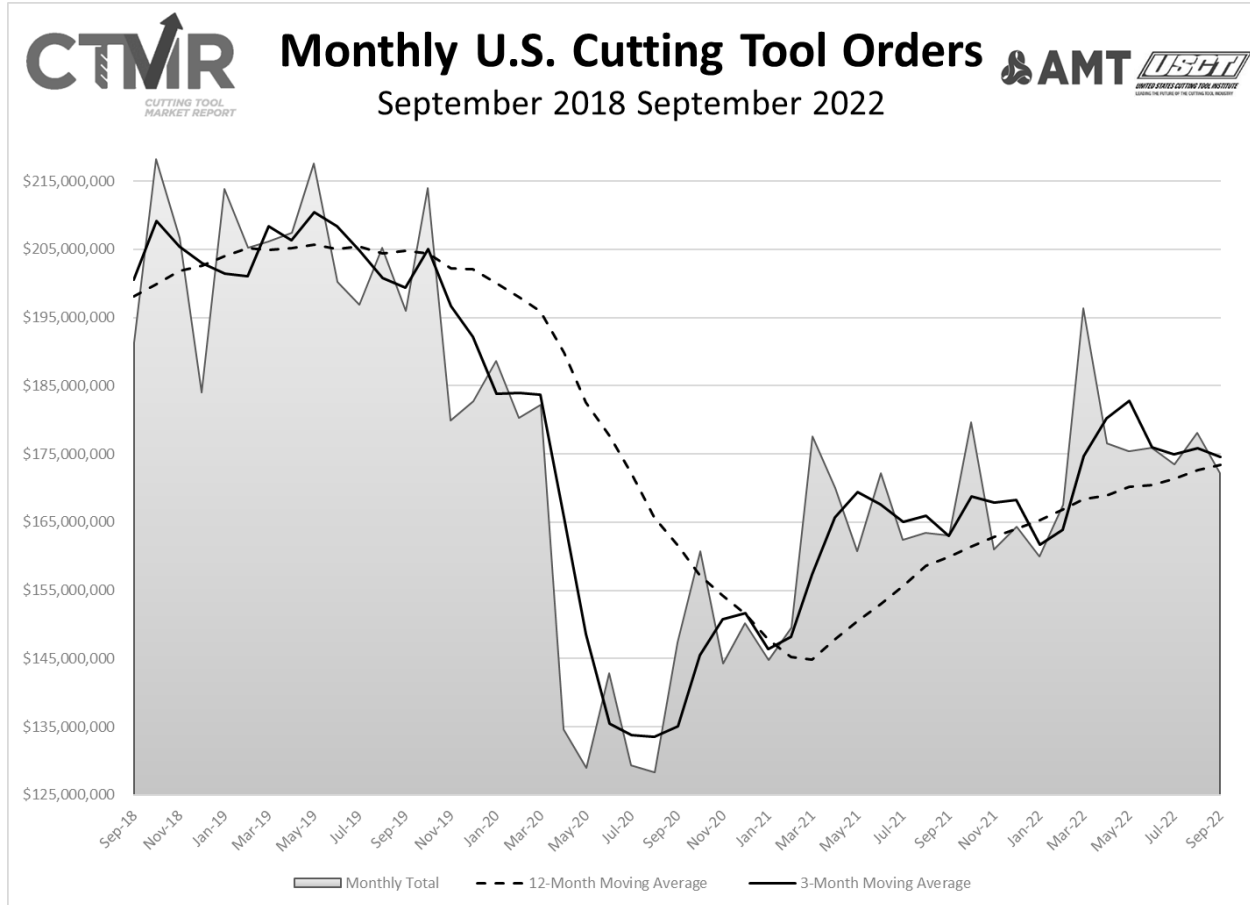
Historical data for the Cutting Tool Market Report is available dating back to January 2012. This collaboration of AMT and USCTI is the first step in the two associations working together to promote and support U.S.-based manufacturers of cutting tool technology.

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The graph below includes the 12-month moving average for the durable goods shipments and cutting tool orders. These values are calculated by taking the average of the most recent 12 months and plotting them over time.



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**AMT – The Association For Manufacturing Technology** represents and promotes U.S.-based manufacturing technology and its members – those who design, build, sell, and service the continuously evolving technology that lies at the heart of manufacturing. Founded in 1902 and based in Virginia, the association specializes in providing targeted business assistance, extensive global support, and business intelligence systems and analysis. AMT is the voice that communicates the importance of policies and programs that encourage research and innovation, and the development of educational initiatives to create tomorrow's Smartforce. AMT owns and manages IMTS – The International Manufacturing Technology Show, which is the premier manufacturing technology event in North America.



**The United States Cutting Tool Institute (USCTI)** was formed in 1988 and resulted from a merger of the two national associations representing the cutting tool manufacturing industry. USCTI works to represent, promote, and expand the U.S. cutting tool industry and to promote the benefits of buying American-made cutting tools manufactured by its members. The Institute recently expanded its by-laws to include any North American manufacturer and/or re-manufacturer of cutting tools, as well as post-fabrication tool surface treatment providers. Members, which number over 80, belong to seven product divisions: Carbide Tooling, Drill & Reamer, Milling Cutter, PCD & PCBN, Tap & Die, Tool Holder and All Other Tooling. A wide range of activities includes a comprehensive statistics program, human resources surveys and forums, development of product specifications and standards, and semi-annual meetings to share ideas and receive information on key industry trends.

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