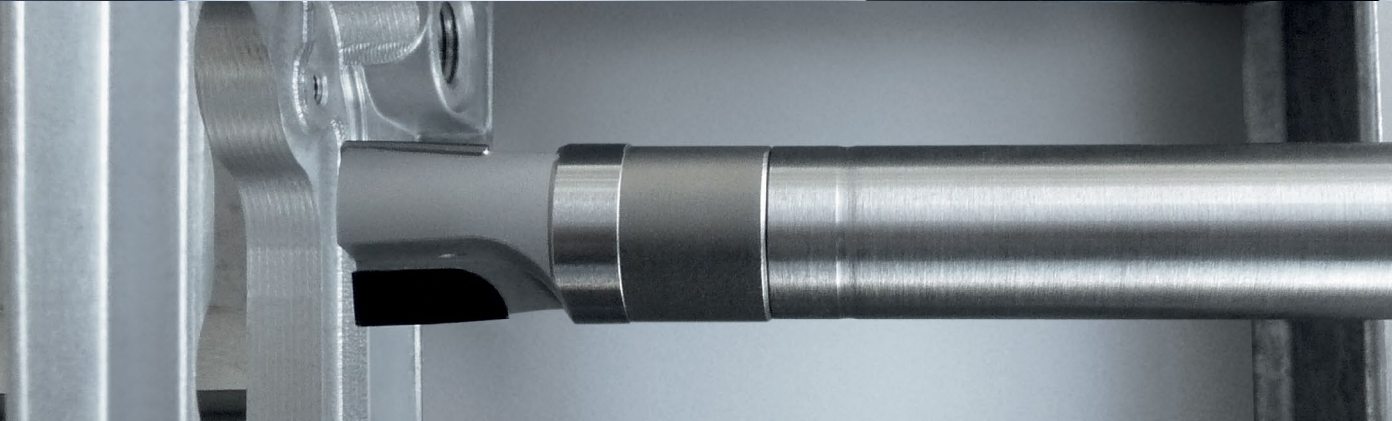
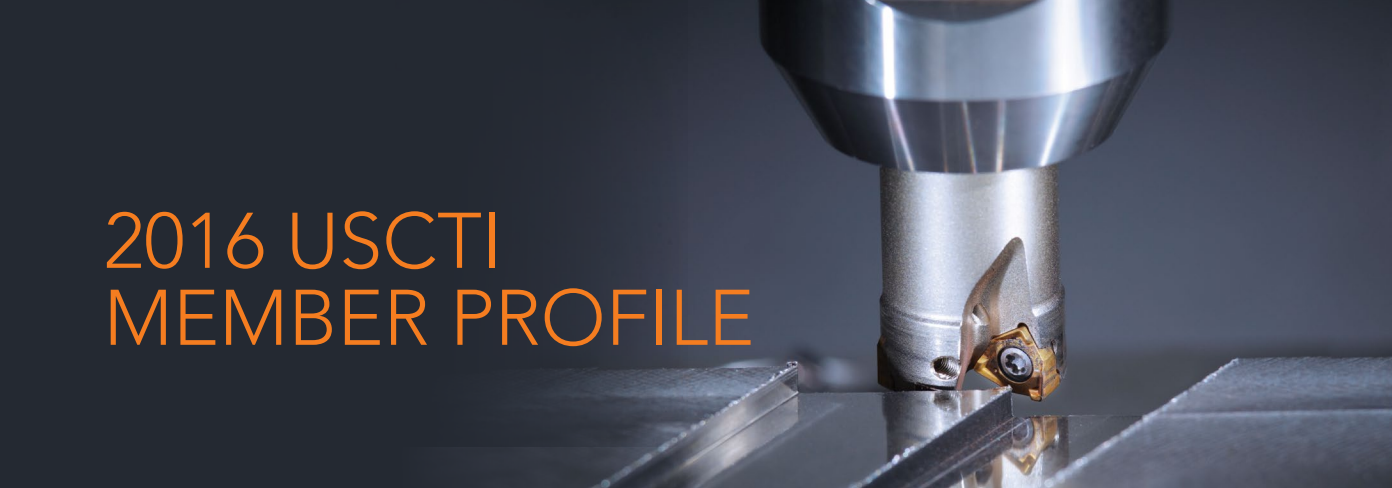




*UNITED STATES CUTTING TOOL INSTITUTE*  
LEADING THE FUTURE OF THE CUTTING TOOL INDUSTRY

# 2016 USCTI MEMBER PROFILE



# PRESIDENT'S MESSAGE

USCTI continues to bring value to its members

*Steve Stokey*  
*Executive Vice President*  
*Allied Machine & Tool Corp.*



The United States Cutting Tool Institute is the voice of United States cutting tool manufacturers. Our members work together to advance and promote our companies and industry. The Institute's current focus is in three main areas - Promoting careers in manufacturing, enhancing member market knowledge through our Statistics Program and being a voice of the industry through our Technical Committee.

All of our companies are facing the challenges of the baby boomers retiring. USCTI has launched [www.mfgcareers.org](http://www.mfgcareers.org) as a hub for latest "Best Practices" the industry is using and resources available to make sure U.S. manufacturing survives and thrives into the future. You will find a wealth of information that will help you talk to educators, students, parents and other employers to promote future careers in manufacturing.

USCTI has recently revamped its Statistics Program to reflect the current trends in the cutting tool market. This brings the most detailed data set to our members and allows them to monitor trends in the industry. The recent collaboration with the Association for Manufacturing Technology has expanded the number of participants and has become "the" authority for data trends in the United States cutting tool market. New reports are being developed to help members understand coating trends and the impact regrinding of tools is contributing to the market. John Israelsson from Sandvik Hyperion chairs our committee and welcomes members to improve our program.

USCTI's Technical Committee, led by Al Choiniere of Superior, Inc., is investigating the Internet of Things and what our members need to do to be ready for the marketplace of the future. ISO-13399 is the standard driving the market toward data-driven manufacturing. Key members of USCTI are helping to drive this standard and a Generic Tool Catalog (GTC) has been developed that is generic and brand-neutral to help make cutting data readily exchangeable between software applications. The Committee is also working with the Aerospace Association to update its many cutting tool standards. We welcome member participation in any of these areas in order to learn more or bring your experience to enhance the knowledge base of the committee.

These are just a few examples how USCTI is bringing value to its members. I would be remiss if I did not mention that one of the most valuable assets we bring to our members is the chance to network with each other at our Spring and Fall Institute Meetings. Valuable time is invested getting to know other members while also learning from world-class speakers about topics critical to the success of our member companies. If you are not currently a member, and interested in membership, please contact the USCTI offices. And, don't miss our next meeting, October 15-17, 2016 at the Omni Royal New Orleans in Louisiana.

Until then, enjoy IMTS and run a profitable business. America needs you!

# ABOUT USCTI

The United States Cutting Tool Institute (USCTI) was formed in 1988, and works to represent, promote, and expand the U.S. cutting tool industry and to promote the benefits of buying American-made cutting tools manufactured by its members. The Institute, in conjunction with your company's individual promotional efforts, serve to strengthen your business and the industry as a whole.

USCTI membership is structured and formed into a number of product-related divisions, each having its own technical focus/committee. Each division is open for member representation in accordance with the specific cutting tool products manufactured by their company. Currently, Product Divisions include the following:

Carbide Tooling	Substrate Materials
Drill & Reamer	Surface Coating
Metal Cutting Saw Blades	Tap & Die
Milling Cutter	Tool Holder
PCD & PCBN	All Other Tooling

Members also have many opportunities to become involved in Institute affairs through a network of general interest committees, such as Programs and Statistics. Division Technical Committees focus on specific product-related technical issues, such as the development and maintenance of national and international product standards.

If you are interested in membership, please contact the USCTI offices at 216-241-7333 or [uscti@uscti.com](mailto:uscti@uscti.com).

# USCTI MEMBERS

**ALLIED MACHINE & ENG.**

WWW.ALLIEDMACHINE.COM  
 PRODUCT DIVISIONS: CT, DR, PC, TD, OT  
 BOOTH #W2034



**CEMECON, INC.**

WWW.CEMECON.COM  
 PRODUCT DIVISIONS: SC  
 BOOTH #W1716



**ALVORD-POLK TOOL**

WWW.REAMERS.COM  
 PRODUCT DIVISIONS: CT, DR  
 BOOTH #W2151



**CERATIZIT USA**

WWW.CERATIZIT.COM  
 PRODUCT DIVISIONS: CT, MC,  
 PC, TH, OT, SC, SM



**ARCH GLOBAL PRECISION**

WWW.KEOCUTTERS.COM  
 PRODUCT DIVISIONS: DR, MC, SC  
 BOOTH #W1870



**COUGAR CUTTING TOOLS, INC.**

WWW.COUGARCT.COM  
 PRODUCT DIVISIONS: CT, DR, MC



**ATA TOOLS, INC.**

WWW.ATATOOLS.COM  
 PRODUCT DIVISIONS: CT  
 BOOTH #W2275



**CRAIG TOOLS, INC.**

WWW.CRAIGTOOLS.COM  
 PRODUCT DIVISIONS: CT, DR, PC, OT



**BOHLER UDDEHOLM CORP**

WWW.BUCORP.COM  
 PRODUCT DIVISIONS: SM  
 BOOTH #W1685



**DORMER PRAMET**

WWW.DORMERPRAMET.COM  
 PRODUCT DIVISIONS: CT, DR, MC, PC, TD, TH, OT  
 BOOTH #W2464



**CARPENTER TECHNOLOGY CORPORATION**

WWW.CARTECH.COM  
 PRODUCT DIVISIONS: SM



**DURA-MILL, INC.**

WWW.DURAMILL.COM  
 PRODUCT DIVISIONS: CT  
 BOOTH #W1696



PLEASE STOP BY THE IMTS BOOTHS OF OUR MEMBERS WHO ARE EXHIBITING.\*



**ELENCO CARBIDE TOOL CORP.**  
WWW.ELENCOCARBIDETOOL.COM  
PRODUCT DIVISIONS: CT, DR, MC



**GREENLEE DIAMOND TOOL**  
WWW.GREENLEEDIAMOND.COM  
PRODUCT DIVISIONS: CT, DR, PC, OT  
BOOTH #N7210



**ERASTEEL, INC.**  
WWW.ERASTEEL.COM  
PRODUCT DIVISIONS: SM  
BOOTH #W1385



**GRIGGS STEEL CO.**  
WWW.HIGHSPEEDSTEEL.COM  
PRODUCT DIVISIONS: SM



**EVEREDE TOOL CO.**  
WWW.EVEREDE.NET  
PRODUCT DIVISIONS: OT  
BOOTH #W2101



**GUHRING, INC.**  
WWW.GUHRING.COM  
PRODUCT DIVISIONS: CT, DR, MC, PC, TD, TH, SC  
BOOTH #2322



**FRAISA USA, INC.**  
WWW.FRAISAUSA.COM  
PRODUCT DIVISIONS: CT, DR, MC, TD, TH



**G.W. SCHULTZ TOOL INC.**  
WWW.GWSCHULTZ.COM  
PRODUCT DIVISIONS: CT, DR, MC, OT



**FSC CUTTING TOOL TECH.**  
WWW.FIVESTARCARBIDE.COM  
PRODUCT DIVISIONS: CT, DR, PC  
BOOTH #W7197



**INNOVATIVE CARBIDE, LLC**  
WWW.INNOVATIVECARBIDE.COM  
PRODUCT DIVISIONS: CT



**GREENFIELD INDUSTRIES INC.**  
WWW.GFII.COM  
PRODUCT DIVISIONS: CT, DR, MC, TD, MS  
BOOTH #W1491



**INTREPID TOOL INDUSTRIES**  
WWW.INTREPIDTOOL.COM  
PRODUCT DIVISIONS: CT, DR, PC, OT  
BOOTH #W2101

# USCTI MEMBERS

## JARVIS CUTTING TOOLS

WWW.JARVISCUTTINGTOOLS.COM  
 PRODUCT DIVISIONS: CT, DR, TD  
 BOOTH #W1569



## KYOCERA SGS PRECISION TOOL

WWW.KYOCERA-SGSTOOL.COM  
 PRODUCT DIVISIONS: CT, DR, MC, OT  
 BOOTH #W2217



## KENNAMETAL, INC.

WWW.KENNAMETAL.COM  
 PRODUCT DIVISIONS: CT, DR, MC, PC, TD, TH, OT, SM  
 BOOTH #W1522



## LEXINGTON CUTTER, INC.

WWW.LEXINGTONCUTTER.COM  
 PRODUCT DIVISIONS: CT, DR, MC



## KEO CUTTERS, AN ARCH GLOBAL PRECISION COMPANY

WWW.KEOCUTTERS.COM  
 PRODUCT DIVISIONS: DR, MC, SC



## LITTLE ROCK TOOLS, LLC, AN ARCH GLOBAL PRECISION COMPANY

WWW.LRTI.NET  
 PRODUCT DIVISIONS: CT, DR



## KEO MILLING CUTTERS, AN ARCH GLOBAL PRECISION COMPANY

WWW.KEOCUTTERS.COM  
 PRODUCT DIVISIONS: MC



## LMT USA, INC.

WWW.LMTUSA.COM  
 PRODUCT DIVISIONS: CT, DR, MC,  
 PC, TD, TH, OT  
 BOOTH #W1732



## KOMET OF AMERICA, INC.

WWW.KOMET.COM  
 PRODUCT DIVISIONS: CT, DR, MC, PC, TH  
 BOOTH #W2400



## M.A. FORD MFG. CO., INC.

WWW.MAFORD.COM  
 PRODUCT DIVISIONS: CT, DR  
 BOOTH #W2374



## KYOCERA HARDCOATING TECHNOLOGIES, LTD.

WWW.HARDCOATINGTECH.COM  
 PRODUCT DIVISIONS: SC  
 BOOTH #W2130



## MAPAL, INC.

WWW.MAPAL.US  
 PRODUCT DIVISIONS: CT, DR, MC, PC, TH  
 BOOTH #W1410



PLEASE STOP BY THE IMTS BOOTHS OF OUR MEMBERS WHO ARE EXHIBITING.\*

**MASTERCUT TOOL CORP.**  
WWW.MASTERCUTTOOL.COM  
PRODUCT DIVISIONS: CT, DR,  
MC, OT, SC  
BOOTH #W1245



**NORTH AMERICAN TOOL CORP.**  
WWW.NATOOOL.COM  
PRODUCT DIVISIONS: CT, DR, MC,  
TD, OT, MS  
BOOTH #W2474



**MELIN TOOL CO.**  
WWW.ENDMILL.COM  
PRODUCT DIVISIONS: CT, DR, MC, SC  
BOOTH #1364



**OERLIKON BALZERS USA**  
WWW.OERLIKON.COM/BALZERS/US  
PRODUCT DIVISIONS: SC  
BOOTH #W2380



**MICRO 100 TOOL CORP.**  
WWW.MICRO100.COM  
PRODUCT DIVISIONS: CT, TH, OT  
BOOTH #W2167



**OSG USA, INC.**  
WWW.OSGTOOL.COM  
PRODUCT DIVISIONS: CT, DR, MC,  
PC, TD, TH  
BOOTH #W1779



**MINICUT INTERNATIONAL**  
WWW.MINICUT.COM  
PRODUCT DIVISIONS: CT, DR, MC, PC, TD, OT, MS, SC  
BOOTH #W2133



**PROMAX TOOLS**  
WWW.PROMAXTOOLS.COM  
PRODUCT DIVISIONS: CT, SC



**MIRACLE TOOLS AMERICA, LLC.**  
WWW.MIRACLEAMERICA.COM  
PRODUCT DIVISIONS: SC, CT



**REGAL CUTTING TOOLS**  
WWW.REGALCUTTINGTOOLS.COM  
PRODUCT DIVISIONS: CT, DR, TD, SC  
BOOTH #W115



**MONSTER TOOL COMPANY**  
WWW.MONSTERTOOL.COM  
PRODUCT DIVISIONS: CT, DR



**RICHARDS MICROTOOL,  
AN ARCH GLOBAL  
PRECISION COMPANY**  
WWW.RICHARDSMICROTOOL.COM  
PRODUCT DIVISIONS: CT, DR, MC, PC, OT



# USCTI MEMBERS

## ROBB-JACK CORP.

WWW.ROBBJACK.COM

PRODUCT DIVISIONS: CT, DR, MC, PC, TH, SC

BOOTH #W2206



Manufacturers of Premium Rotary Cutting Tools

## STAR CUTTER COMPANY

WWW.STARCUTTER.COM

PRODUCT DIVISIONS: CT, DR, MC, SM

BOOTH #W2258



## SANDVIK COROMANT CO.

WWW.HARDMATERIALS.SANDVIK.COM

PRODUCT DIVISIONS: CT, DR, MC, PC, TH

BOOTH #W1500



## SUPERION, INC.

WWW.SUPERIONINC.COM

PRODUCT DIVISIONS: CT, DR, MC, PC, OT



## SANDVIK HYPERION

WWW.HYPERION.SANDVIK.COM

PRODUCT DIVISIONS: PC, SM, SC, OT

BOOTH #W1228



## SWISS-TEK COATINGS, INC.

WWW.SWISS-TEKCOATINGS.COM

PRODUCT DIVISIONS: SC



## SANDVIK, INC

WWW.SANDVIK.COM

PRODUCT DIVISIONS: CT, DR, MC, PC, SM, SC, TH, OT



## TOOL ALLIANCE

WWW.TOOLALLIANCE.COM

PRODUCT DIVISIONS: CT, DR, MC,  
OT, SC



## SCIENTIFIC CUTTING TOOLS

WWW.SCT-USA.COM

PRODUCT DIVISIONS: CT, MC, PC, TH

BOOTH #W2011



## TOOLFAB

WWW.TOOLFAB.COM

PRODUCT DIVISIONS: CT, DR, MS, MC, SM, OT, TH



## SECO TOOLS INC.

WWW.SECOTOOLS.COM/US

PRODUCT DIVISIONS: CT, DR, MC, PC, TH, OT

BOOTH #W1564



## ULTRA-DEX USA, AN ARCH GLOBAL PRECISION COMPANY

WWW.ULTRA-DEX.COM

PRODUCT DIVISIONS: CT, DR, MC, PC, TH, OT





PLEASE STOP BY THE IMTS BOOTHS OF OUR MEMBERS WHO ARE EXHIBITING.\*

**ULTRA-MET**

WWW.ULTRA-MET.COM  
PRODUCT DIVISIONS: SM



**WEST OHIO TOOL COMPANY**

WWW.WESTOHIOTOOL.COM  
PRODUCT DIVISIONS: CT, DR, PC



**U.S. TOOL GROUP**

WWW.USTG.NET  
PRODUCT DIVISIONS: CT, DR, MC, TD

**WETMORE TOOL & ENG.**

WWW.HPWETMORE.COM  
PRODUCT DIVISIONS: CT, DR



**VARGUS USA**

WWW.VARGUSUSA.COM  
PRODUCT DIVISIONS: CT, TH  
BOOTH #W2446

**WHITNEY TOOL CO., INC.**

WWW.WHITNEYTOOL.COM  
PRODUCT DIVISIONS: CT, MC  
BOOTH #W2292



**VOISARD TOOL, LLC,  
AN ARCH GLOBAL  
PRECISION COMPANY**

WWW.VOISARDTOOL.COM  
PRODUCT DIVISIONS: CT, DR



**WORLDWIDE SOLIDS LLC**

WWW.WORLDWIDESOLIDS.COM  
PRODUCT DIVISIONS: PC, SC



**WALTER USA, LLC**

WWW.WALTER-TOOLS.COM/US  
PRODUCT DIVISIONS: CT, DR, MC, TD, TH  
BOOTH #W1700



Product Division Key: CT = Carbide Tooling, DR = Drill & Reamer, MS = Metal Cutting Saw Blades, MC = Milling Cutter, PC = PCD & PCBN, SM = Substrate Materials, SC = Surface Coatings, TD = Tap & Die, TH = Tool Holder, OT = All Other Tooling  
\* Booth information as of June 30, 2016.

# USCTI SPONSORS MANUFACTURING CAREERS WEBSITE



USCTI launched the Manufacturing Careers website ([www.mfgcareers.org](http://www.mfgcareers.org)) in order to promote careers in manufacturing providing resources for students, educators, parents and manufacturers.

According to a research study done by Accenture for the Manufacturing Institute\*, more than 75% of manufacturers report a moderate to severe shortage of skilled resources. The site was developed to better educate visitors, helping to identify training resources for careers in manufacturing, and to provide other information about the opportunities that are available.

It also helps promote manufacturing as a viable and rewarding career option, since there are many misconceptions about manufacturing today. Today's manufacturing provides clean and modern facilities and careers that vary from skilled labor to plant management to engineering.



In addition to links to industry resources, the site also includes blogs with news about manufacturing careers, internships, externships and apprenticeships. The site will be updated on a regular basis to promote Manufacturing Day and other local and regional efforts to support U.S. manufacturers.

Please contact USCTI for further information or if you have resources to promote.

*\*Accenture 2014 Manufacturing Skills and Training Study*

## CONFERENCE OFFERS 'GLOBAL VIEW' OF CUTTING TOOL INDUSTRY

(EXCERPT)\*\*

*By Don Nelson, Cutting Tool Engineering Magazine*

The 2016 World Cutting Tool Conference offered informative, entertaining speakers and social events that provided ample opportunities to meet with and learn from colleagues from around the world.

"We get a global view" by attending the world conferences, said United States Cutting Tool Institute (USCTI) President Steve Stokey. "Sometimes we just focus on our own market or our own country. But when you ask people from (other countries) direct questions about their markets, you get a personal perspective. You can't help but get an enhanced view."

continued from previous page

Industry meetings like the WCTC also foster a sense of community. "It is important to be able to talk to your colleagues and competitors," said Marc Schuler, president of the European Cutting Tools Association (ECTA). "And it is becoming more and more important that you not always fight against your competitors, but fight with them for your common interests."

One hundred sixty industry representatives, conference sponsors and their guests registered for the world conference, held April 9-12 at the Fairmont Orchid resort on Hawaii's Big Island. Participants included members of the USCTI, ECTA, Japan Cutting & Wear-Resistant Tool Association (JTA), Indian Cutting Tool Manufacturers' Association (ICTMA) and representatives from China and South Korea.

### Connecting More Dots

The conference hosts—USCTI, ECTA and JTA—seek to connect with organizations like their own throughout the world. The reasons include leveraging their collective strength to raise the industry's profile worldwide and to generate global statistics. The need for the latter is the belief that making sound business decisions in a global economy requires globally derived data.

"I think we will come out of this conference with parties of the willing," Stokey said. "We are here to plant seeds and to add partners that are ready, willing and able to participate with us" in advancing the industry.

The next World Cutting Tool Conference will be held in Europe in 2019.

*\*\*Full article can be viewed on USCTI's Website under the News section.*

## THANK YOU TO OUR 2016 MEETING SPONSORS:\*



BOOTH #W1238



BOOTH #W1685



BOOTH #W109



BOOTH #W1452



BOOTH #W2258



BOOTH #W1426



BOOTH #W1680



BOOTH #N7200



BOOTH #N7440



BOOTH #N7066

\* Booth information as of June 30, 2016.

FOR SPONSORSHIP OPPORTUNITIES PLEASE VISIT [USCTI.COM](http://USCTI.COM)

## CUTTING TOOL FORECAST BREAKFAST RECEPTION AT IMTS

Thursday, September 15, 2016

7:30 - 8:30 AM

West Building - W-181

Please join USCTI and AMT for a breakfast reception featuring IHS Global, and Steve Stokey, USCTI President discussing the cutting tool market forecast and joint statistics program.

Cutting Tool Manufacturers can register by contacting the USCTI office at [uscti@uscti.com](mailto:uscti@uscti.com).

## UPCOMING INSTITUTE MEETINGS

### 2016 Fall Meeting

October 15-17, 2016

Omni Royal Orleans Hotel

New Orleans, LA



### 2017 Spring Meeting

May 6-8, 2017

Wild Dunes Resort

Isle of Palms, SC



USCTI hosts two institute meetings a year, in the Spring and in the Fall. During these meetings guest speakers provide information on relevant and timely topics, members have ample networking and social opportunities and the program offers insights into the cutting tool industry.



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