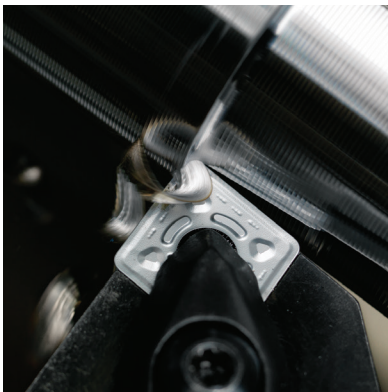
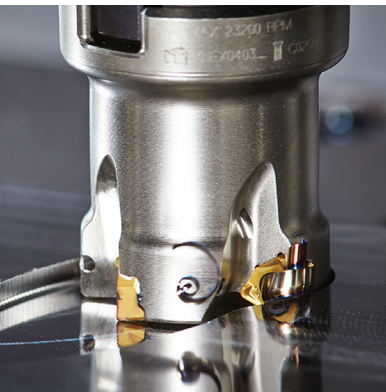
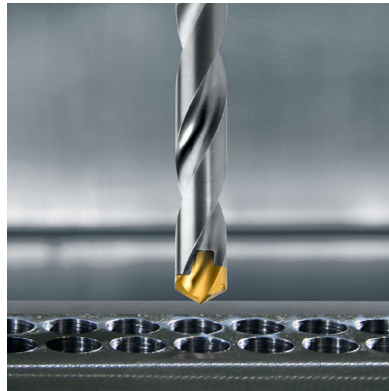


# USCTI

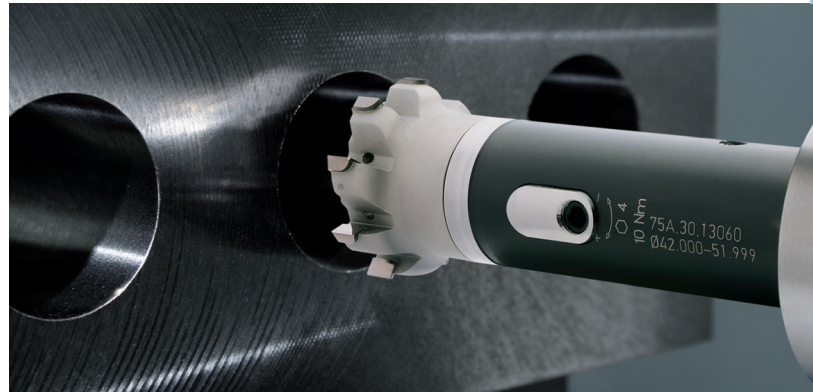
## On the Cutting Edge



**UNITED STATES CUTTING TOOL INSTITUTE**  
LEADING THE FUTURE OF THE NORTH AMERICAN CUTTING TOOL INDUSTRY

[www.uscti.com](http://www.uscti.com)

The United States Cutting Tool Institute is the premier trade association for manufacturers of cutting tools for the metalworking industry. The Institute includes any North American manufacturer and/or remanufacturer of cutting tools, as well as post-fabrication tool surface treatment providers. Members belong to the following product divisions: Carbide Tooling, Drill & Reamer, Metal Cutting Saw Blades, Milling Cutter, PCD & PCBN, Substrate Materials, Surface Coating, Tap & Die, Tool Holder and All Other Tooling. A wide range of activities include a comprehensive statistics program and cutting tool forecast, human resources surveys and forums, support in development of product specifications and standards, and semi-annual and regional meetings to share ideas and receive information on key industry trends.



## MEMBERSHIP ADVANTAGES

### A Wealth of Information

By joining USCTI, you will benefit from a wealth of useful information on the cutting tool industry. This information comes to you in the form of timely newsletters and forecasting information, in addition to relevant speakers at Institute meetings.



Institute activities, designed to benefit all members, include:

- The exchange of ideas and information between industry peers.
- Collection and dissemination of data on cutting tool production and sales.
- Surveys and meetings geared towards HR professionals in the cutting tool industry to help with employee recruitment and retention.
- Quarterly cutting tool forecast and webinars.
- Annual USCTI Scholarship Program to attract students to the industry and encourage existing USCTI member company employees to deepen their commitment to their careers.
- Representation of the cutting tool industry in matters of business and national concern.

As a member of USCTI, you will have a unique opportunity to learn more about emerging technologies and industry trends, participate in the development of product standards that impact your business, and participate in a variety of workshops and seminars on key business and industry issues.

### Networking

As a member of USCTI, you'll share ideas and information with senior executives from the cutting tool industry's leading companies.



Other opportunities for interfacing with fellow members include USCTI's Spring and Fall national meetings, and the World Cutting Tool Conference, held every three years. These meetings include roundtable discussions and presentations covering timely business issues such as machining trends, market forecasting, trademarks and patents, the internet, e-commerce, and environmental regulations.

### Beneficial Statistics and Surveys

The Institute's statistics program provides valuable, accurate, and timely information. This information





can be very helpful in assessing your company's strengths and weaknesses, as well as in spotting industry and business trends. Statistical information available through USCTI, and included in membership, includes:

- Product Line Statistics Report – A detailed monthly analysis of cutting tool shipments by eight specific product types.
- Monthly Current Business Report – A composite indicator of members' incoming orders and monthly billings. This report also tracks billings per employee, shipments of coated tools, book to bill ratio, and the ratio of standards to specials.
- ITR Economics Cutting Tool Forecast and Webinar – A quarterly economic forecast and a more specific cutting tool industry forecast.
- Import/Export Report – A monthly summary of international cutting tool shipments.
- AMT/USCTI Joint Member Report - Through a partnership with AMT, a product line overview report which includes industry data from both USCTI and AMT members and survey participants.
- Annual Global Cutting Tool Forecast in partnership with the European Cutting Tool Association and the Japan Cutting and Wear Resistant Tool Association

### Vital Personnel Information

USCTI's comprehensive HR Program includes HR meetings and updates on timely personnel issues, as well as the Cutting Tool Manufacturer Employee Benefits Survey, an annual compilation of wage rates and fringe benefits for hourly plant workers.



### Promote Your Business to the World

USCTI has developed an extremely valuable liaison with the European Cutting Tools Association and the Japan Cutting and Wear Resistant Tool Association. The first ever World Cutting Tool Conference held in April, 1998, resulted from these relationships. The World Cutting Tool Conference takes place every three years, bringing together top cutting tool executives from all corners of the globe.



### USCTI Website

USCTI's Website offers another opportunity to promote your business. A comprehensive membership directory and product directory provide information about our members to anyone in the world. Links to individual websites allow potential customers to obtain more details about each company. USCTI also sponsors [mfgcareers.org](http://mfgcareers.org), a website dedicated to promoting careers in manufacturing and available educational resources.



### Access to Valuable Technical Resources

Publication of important technical specifications is another vital function of USCTI. The Institute is recognized as a leading source of technical information on cutting tools, and participates on working groups, including the Aerospace Industries Association Working Group, providing input on industry standards.



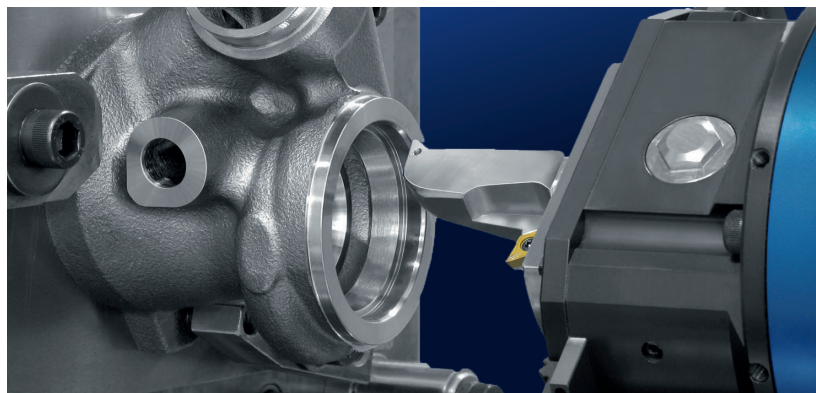


### How We Operate

The Institute is headed by a Board of Directors. The Directors elect a President, a Senior Vice-President and a Vice-President. A Secretary/Treasurer is retained to manage the Institute's operations and finances.

Members have several opportunities to become involved in the Institute's operations through a network of committees, including Programs, Statistics, HR and Technical Committees.

All Institute activities are closely monitored by legal counsel to ensure strict compliance with the antitrust laws.



### HOW TO JOIN

To become a member of USCTI, your company must be a business entity organized or legally qualified to do business in North America, a manufacturer and/or remanufacturer of cutting tools, or a post-fabrication tool surface treatment provider in North America.

Every full member has a vote, regardless of the size of the company; so all member companies have an equal say in elections and Institute elections and policy-making.

As for dues, USCTI follows the traditional principle of basing membership dues on company size. If you're interested in becoming a member, contact the Institute office for dues information.

Scan QR code and learn more from USCTI members.



For a membership application and/or more information about USCTI, please contact us at:



United States Cutting Tool Institute  
1300 Sumner Avenue  
Cleveland, Ohio 44115-2851  
Phone: 216-241-7333  
Email: [uscti@uscti.com](mailto:uscti@uscti.com)  
[www.uscti.com](http://www.uscti.com)